

A Morons Guide to Buying Real Estate: Negotiating, For Investment, the Tips and More!



An excerpt, ...You can request that the seller help out with closing costs or sweeten the deal with other financial incentives when you make your offer on the house you have in mind. You can often buy down an interest rate, in which the seller pays to lower your interest rate for some time in the beginning. Adding financial incentives to offers will make sellers less willing to negotiate selling prices.

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